Declassified in Part - Sanitized Copy Approved for Release 2011/12/13: CIA-RDP89G00643R001100070001-7 DDA SUBJECT FILE COPY EXECUTIVE SECRETARIAT **ROUTING AND TRANSMITTAL SLIP** 23 Dec 87 TO: (Name, office symbol, room number, initials Date building, Agency/Post) Director of Information Technology TO: **ACTION** INFO DATE INITIAL 1 DCI 2 DDCI 3 EXDIR 4 D/ICS 5 DDI 6)DDA Х 7 DDO Action 8 DDS&T File Note and Return Approval For Clearance 9 Chm/NIC Per Conversation As Requested For Correction Prepare Reply 10 GC Circulate For Your Information See Me 11 IG investigate Signature 12 Compt Coordination Justify 13 D/OCA REMARKS 14 D/PAO 15 D/PERS 16 D/Ex Staff YFYI. 17 4.3 18 19 20 21 22 SUSPENSE Remarks DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions STAT Room No.—Bldg. STAT EXA/DDA Phone No. 3637 (10-81) 5041-102 OPTIONAL FORM 41 (Rev. 7-76) *U.S.GPO:1986-0-491-247/20047 Prescribed by QSA FPMR (41 CFR) 101-11.206

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- allows use of alternate, lower cost, long distance services (i.e., FTS, Sprint, MCI, WATS, "800" Meet-Me, etc.)
- provides a higher level of security and confidentiality

No contract or set-up fees are necessary.

Darome currently serves the area's many associations, small businesses, Fortune 500 companies and government agencies including the U.S. Department of Agriculture, U.S. Information Agency, the Veterans Administration, the Department of Interior, and the Department of Justice, to name a few.

Darome also manufactures speakers and microphones; Conveners, for interfacing with your existing phone system. Conveners are available as completely portable units or for fixed conference room applications. The Darome Model 730 Associate Convener is a full duplex speakerphone unit that effectively eliminates the clipping and echo sound of traditional speakerphones. However, you do not need this equipment to use the Darome Connection teleconferencing services.

We would appreciate any suggestions on how we may serve you. Should you be in the area, please take a moment to visit our facilities. I'm certain the time spent would be both productive and informative. For a free trial conference call, contact me in Washington at 331-3900.

Sincerely yours,

Valerie A. Thomas

Vice President and General Manager

Enclosures



2100 M Street N.W., Suite 606
Wash., D.C. 20037 202-331-3900

■ 800-835-9700

December 9, 1987

Honorable Robert M. Gates Acting Director CENTRAL INTELLIGENCE AGENCY Washington, DC 20505

Dear Mr. Gates:

It has recently been announced that the telephone conference call service provided by the General Services Administration to government agencies will now be billed at sixty cents (60¢) per line, per minute.

May I introduce you to Darome Connection's conference call service here in Washington, DC and our newly established rates to government agencies and non-profit organizations of twenty-five cents (25¢) per line, per minute...as well as significant higher quality operator-assisted services, which include:

- ability to respond instantly to crisis/demand conference calls
- operator assistance throughout the duration of the call
- improved audio quality and volume for each participant attending your conference call
- the ability to add-on participants after a conference call is already in progress
- elimination of problems with disconnects
- ability for participants to be able to call in to your conference from any telephone they are near at the time of the conference (as opposed to waiting at a predetermined telephone number for the operator to call you)

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